

Date

Mr. FirstName LastName
Procurement and Grants Manager Large Fire Department
Address
City, MA 00000

Re: Pre-Employment Physicals Proposal for Large Fire Department

Dear Mr. LastName:

Thank you for the opportunity to submit the following proposal for providing Pre-Employment Physicals for the Large Fire Department. This proposal follows our discussion on (date). This pricing quote is based on seventy-five physical exams conducted on-site at the Large Hospital.

If there are questions or clarifications regarding the content in this proposal, please call me directly at the number shown below.

Again, we appreciate the opportunity to submit this proposal.

Sam Greene
LH Occupational Medicine
Corporate Health Manager
000-000-0000

Att/

Mr. John Name, Director of Occupational Medicine,
Spine and Rehabilitation Services

**About The Large Hospital (LH)
Occupational Medicine Center (OM)**

The LH Occupational Medicine Center is devoted to preventing, evaluating, and managing health conditions that are commonly or uniquely experienced by workers exposed to hazards in the workplace. LH works diligently to understand the functional requirements of any given job situation, and to help individuals achieve maximum ability. We use our knowledge, expertise and considerable experience in delivering a comprehensive surveillance product portfolio and timely return to work outcomes.

Scope of The Large Fire Department Requirement:

Large Fire Department has an immediate requirement for Pre-Employment Physicals for approximately seventy five new firefighters. These exams will be serviced by qualified and certified occupational health provider(s) from the Large Hospital, Occupational Medicine Center. LH will coordinate dates and times that will be convenient, once the individual firefighters are identified by the Large Fire Department (LFD). All equipment and supplies will be provided by LH OM.

The Large Fire Department Pre-Employment service protocol will include:

- A. Visual Acuity testing
- B. Color Vision Evaluation by Ishihara Plates
- C. Auditory testing
- D. Cardiac testing via an Exercise Treadmill Test
- E. Chest X-ray, two views
- F. Toxicology Screening of Urine for Drugs of Abuse, including dipstick urinalysis
- G. Pulmonary Function Testing
 - a. LH will provide LFD with an OSHA Respirator Medical Evaluation Questionnaire prior to the service date. Recruits will be required to complete questionnaire and deliver to appropriate LFD Personnel. (Please see questionnaire on separate cover)
 - b. All questionnaires will be confidentially delivered to LH Occupational Medicine Center, Attn: Name and Address
- H. PPD test (Purified Protein Derivative) which is a diagnostic tool for tuberculosis. CBC with Differential and Chemistry profile
- I. Cholesterol Testing including Lipid Panel
- J. Physicians Pre-placement Medical Exam
- K. Hepatitis B titer

*LH will require dates of service and time-frames from LFD to secure LH OM clinical personnel to perform all services.

Large Fire Department
Street Address
City, MA 00000

Service Delivery Pricing
LH Occupational Medicine

DATE:0/0/0000

TO: Mr. FirstName LastName
Large Fire Department

SERVICE COST ESTIMATE*:

Visual Acuity Testing	\$
Color Vision By Ishihara Plates	\$
Auditory Testing	\$
Exercise Treadmill Test	\$
X-ray: Chest, views	\$
Toxicology Screening of Urine for Drugs of Abuse including dipstick urinalysis	\$
Pulmonary Function Testing	\$
PPD Testing	\$
CBC with Differential and Chemistry profile	\$
Lipid Profile	\$
Police/Fire Dept Pre-placement Medical Exam or Standard Phys Exam	\$
Hepatitis B titer	\$

Subtotal Per Recruit \$
Or if they choose Standard Physical

TOTAL FEES (based on 75 recruits) \$

If they choose standard physical it will be \$

*Pricing is firm for one year
LH payment due net 30 days from service date